

# TRAN VAN CONG

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## SUMMARY

Final-year student at UEH with strong academic performance and hands-on experience in securities analysis and financial research. Skilled in financial data analysis using Python and quantitative tools. Seeking opportunities in the finance and investment to develop professional expertise.

## WORK EXPERIENCE

### Broker & Analyst

4/2025 - Present

DNSE SECURITIES JSC

- Forecast exactly the **20% tariff** the US established in Vietnam base on **previous deal** with other countries and the **postition between 2 countries**
- Find that the **Textile Industry** will not be harm by the US tariff **by combining researches**
- Make **Pre-IPO Secondary Transaction Report** for **F88** and **TCBS**

### Broker & Analyst

1/2025 - 4/2025

KAFI SECURITIES JSC

- Opened **20 securities accounts** for the company within **one month** as a collaborator.
- Learning about **quantitative trading** and applying **coding skills** (AFL) to develop investment strategies.

### Intern & Content Creator

6/2024 - 12/2024

DNSE SECURITIES JSC

- Learn how the market operate in reality.
- Make **short videos on TikTok** to bring investment knowledge closer to Gen Z.
- Reach out to **50+ customers**

### Consultant & Sales Executive

6/2023 - 2/2024

MCLASS EDUCATION JSC

- Enlarge the volume of potential customers for the company
- Consult and collect customers information
- Bring the revenue about **100 million** dong in **first month**

## EDUCATION

### Bachelor of Entrepreneur Management

2023 - 2026

University of Economics Ho Chi Minh City

- GPA: 3.85

## SKILLS

**Languages** English: fluently, Japanese: Basic, Vietnamese: Native

### Analytic

- Use Python for financial data analysis (Pandas, NumPy, Matplotlib, VNStock), AFL (Amibroker Fomula Language) in portfolio management.
- Basic knowledge in **Financial Modeling, Financial Statement Analysis**.
- Deep research into **Law** (Securities law, Civil Law, Labor law, Investment Law) and many **International Law**, especially in US and Europe market
- Use AI (Gemini, ChatGPT, Claude, NotebookLM, Veo3, Gamma...) in study and working
- Use **exel** in data analys (**Pivot table, Vlookup, Xlookup,...**) and combine AI

## CERTIFICATES

- TOEIC: 890 ( RL)
- Microsoft Office Specialist
- CFA level 1 passed

## ACHIEVEMENTS

- Third-place prize in **Microeconomics** contest
- **Three scholarships** in three semesters
- **A research paper published** in a quarterly book series by **Springer**.
- Awarded **Third Prize** in **UEH's University-level Scientific Research Contest**.
- **CFA accelerate Scholarship**